



Towards a Strategic Approach



# Project Aims

1. Discover the various activities, management structures and financial structures found within the local sector

- 2. Develop an interpretation of the term "social enterprise"
- 3. Map formal and informal relationships made by social enterprises with other social enterprises, firms, organizations and community members
- 4. Illuminate key difficulties and opportunities faced by enterprises

5. If appropriate, create a framework for developing the role of the sector in building an environmentally and socially responsible economy.

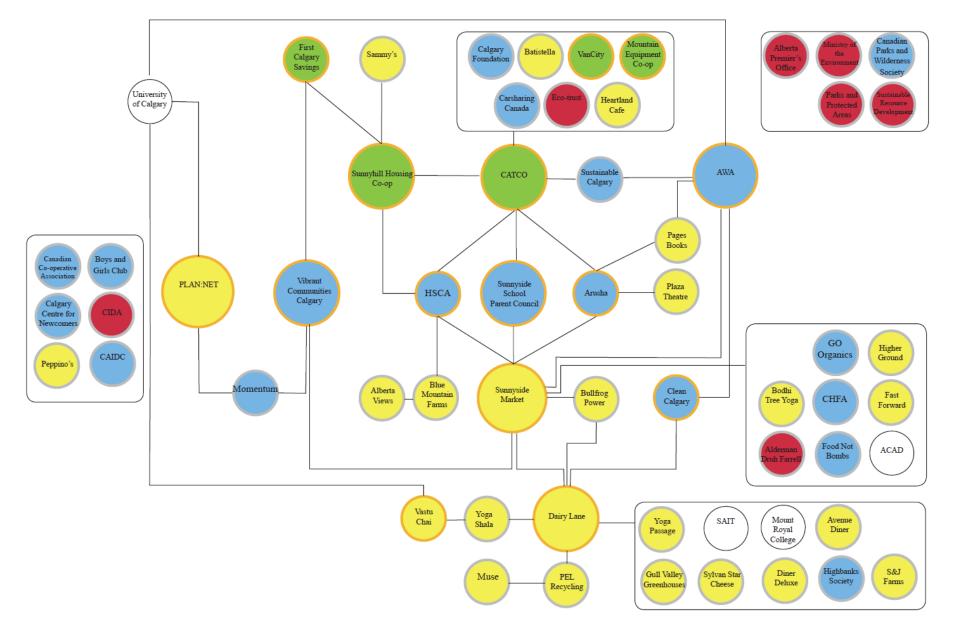


#### Enterprises Interviewed

The Alberta Wilderness Association CATCO Carshare Dairy Lane PLAN:NET Sunnyhill Housing Co-op The Sunnyside Market Sunnyside School Parent Council Vibrant Communities Calgary



### Mapping



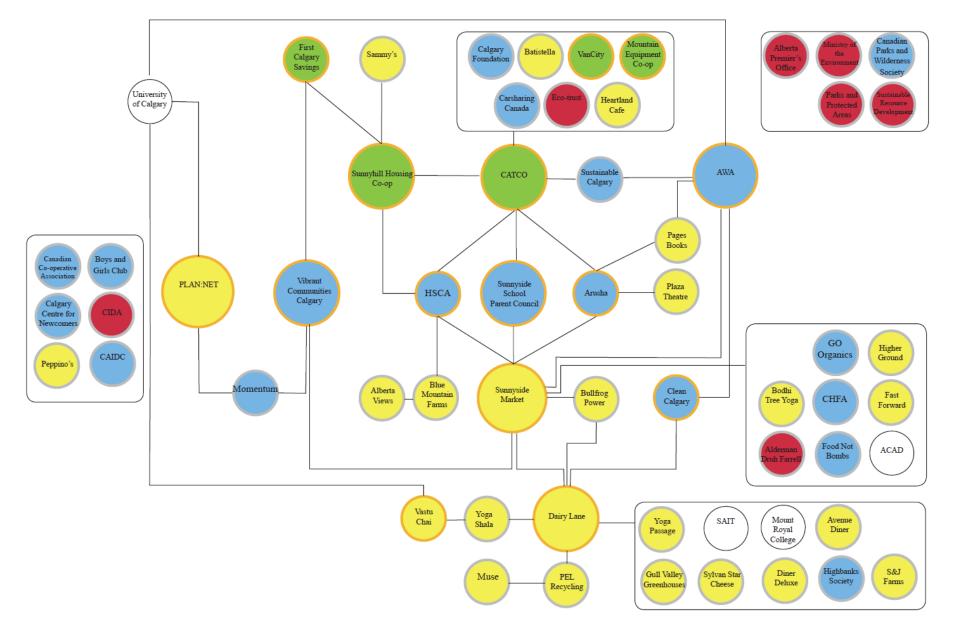
# Mapping – Key Findings

- Intra- and Inter-Sector Linkages
- Experiential Hubs
- Ideological Hubs
- Recreational Hubs

- Gateway Movements
- Mass Media Linkages
- Alternative Media Linkages



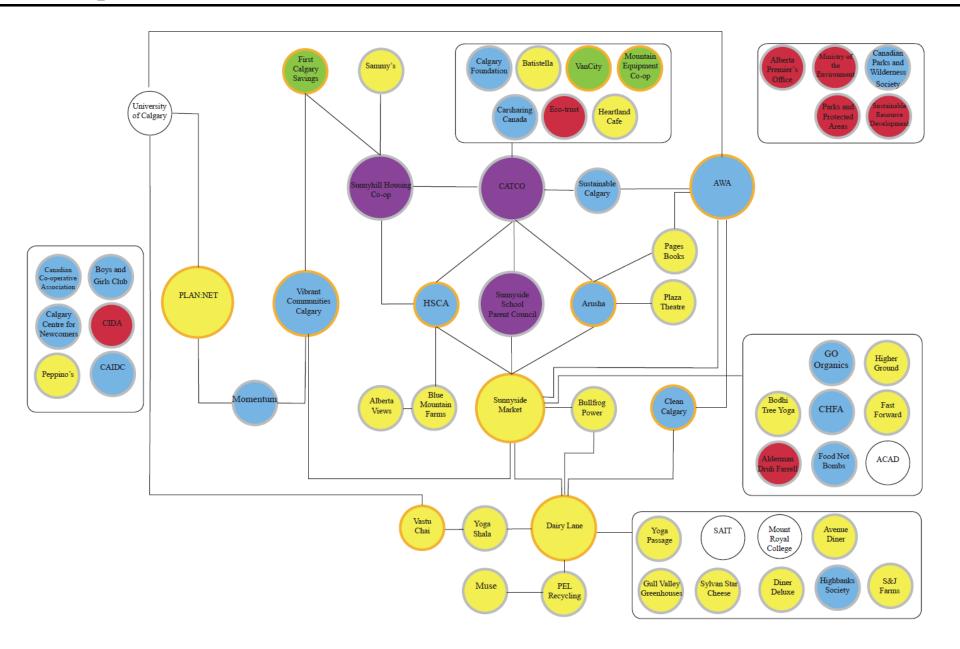
### Mapping

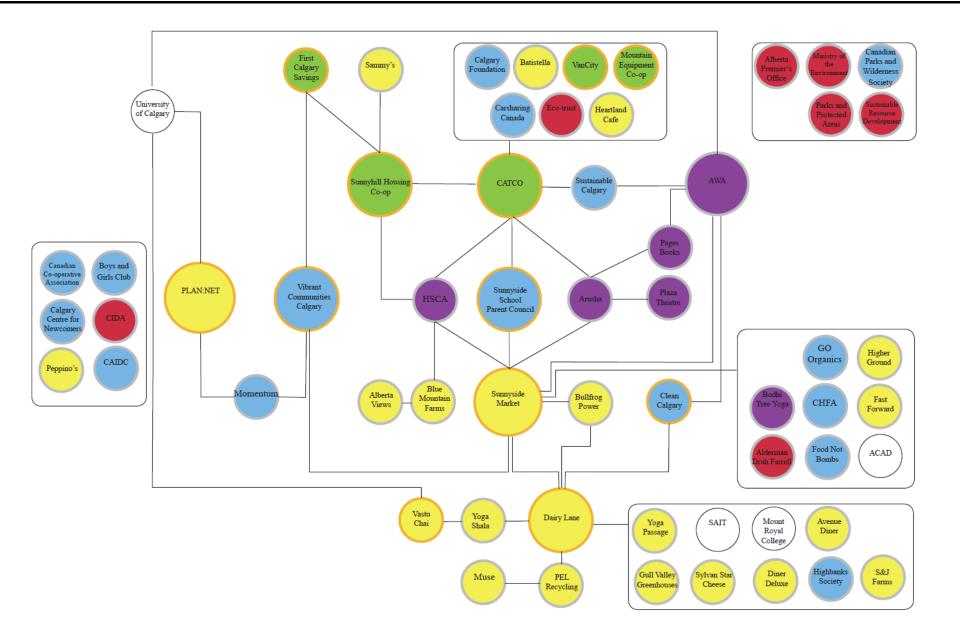


# Mapping – Sunnyside Market

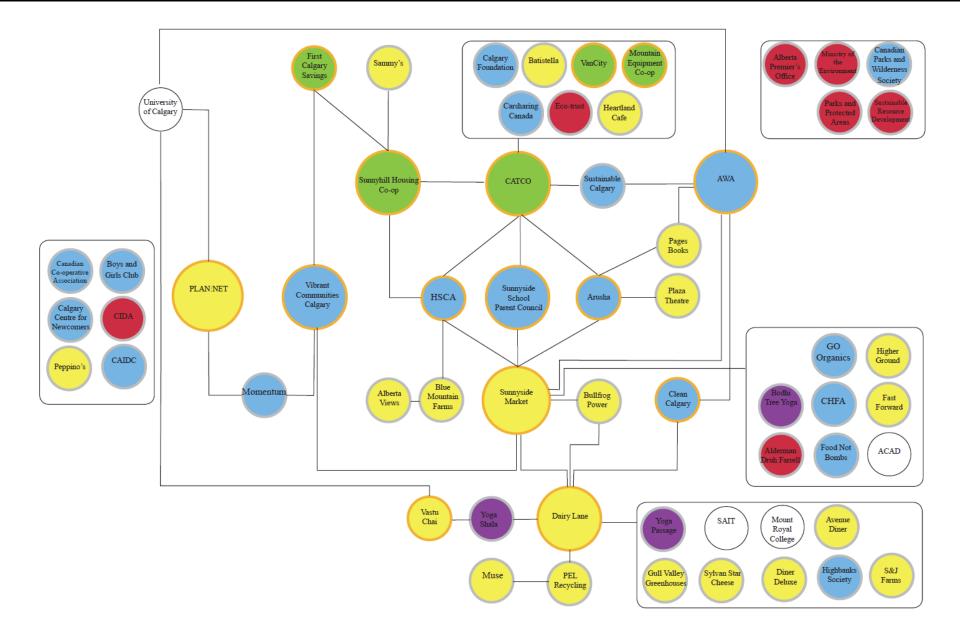
- High Foot Traffic
- Ideal Location
- Cultural point of reference
- Private Firm
- Experiential Hub

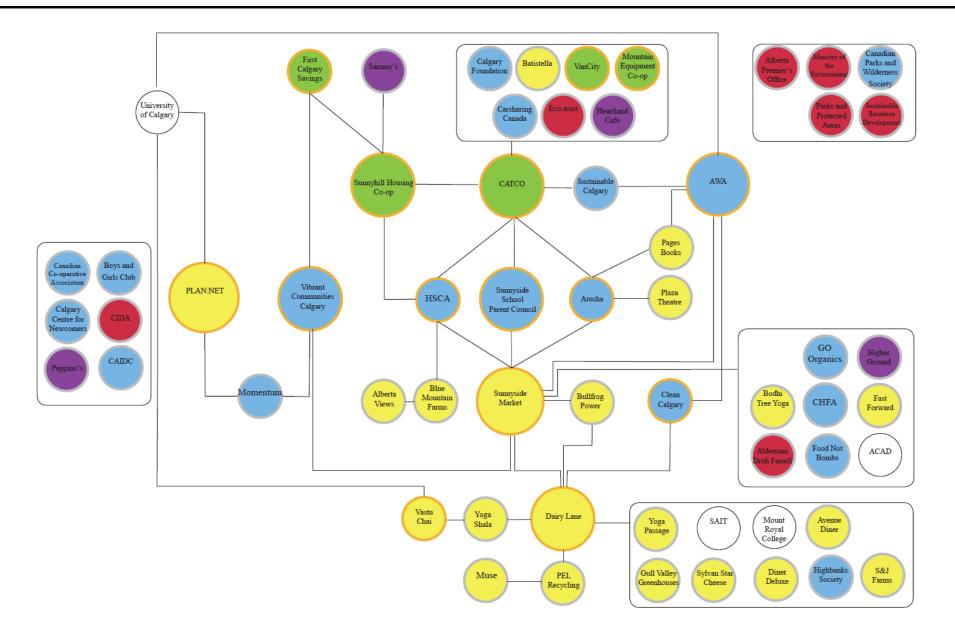




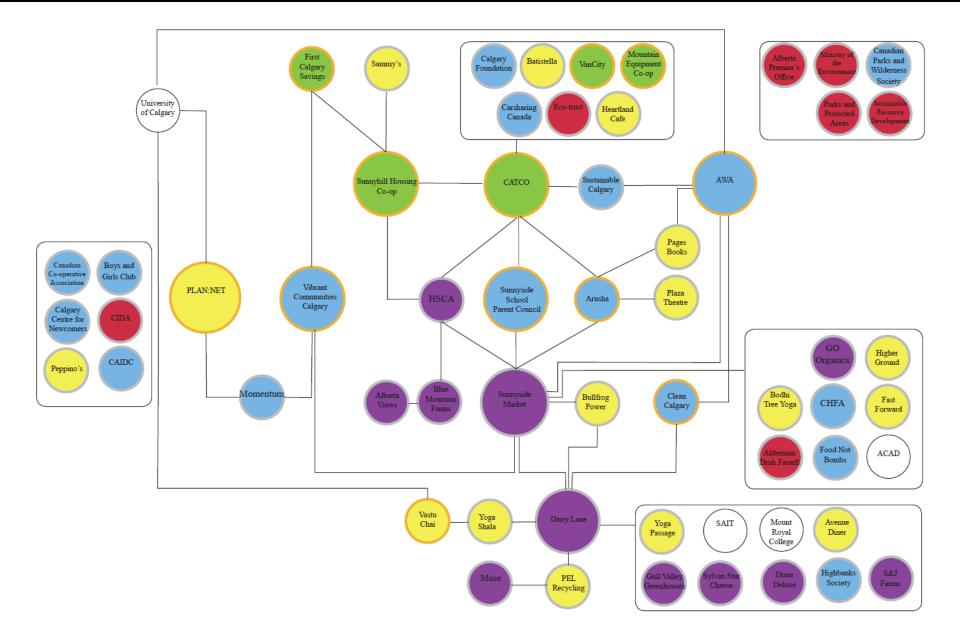


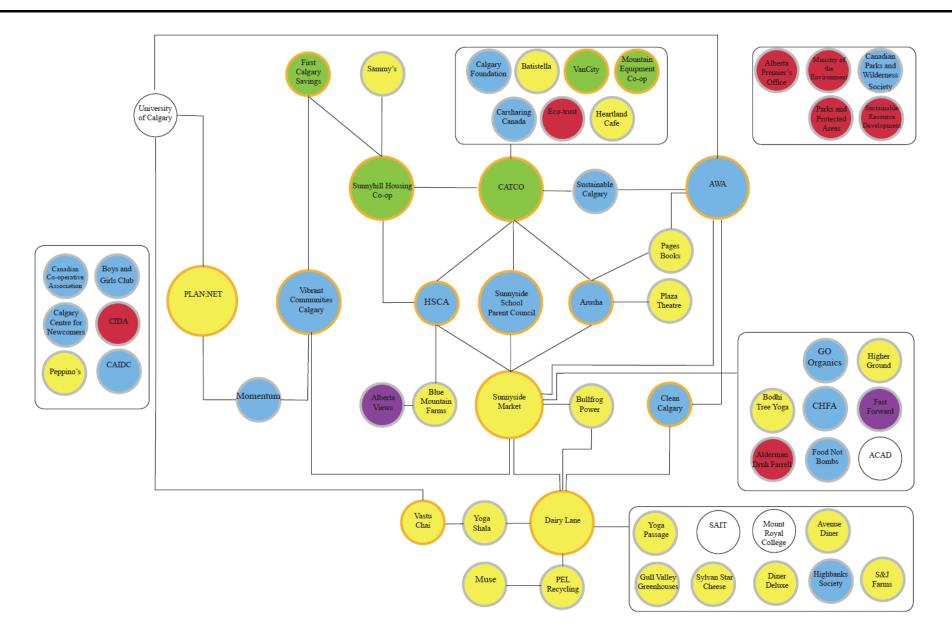
#### **Recreational Hubs**



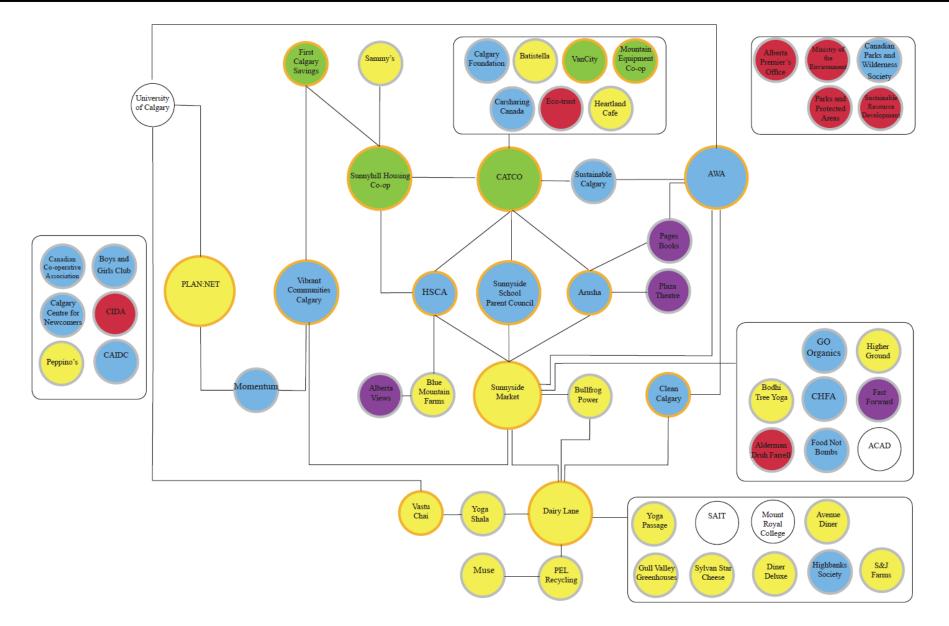


#### **Gateway Movements: Local Food?**

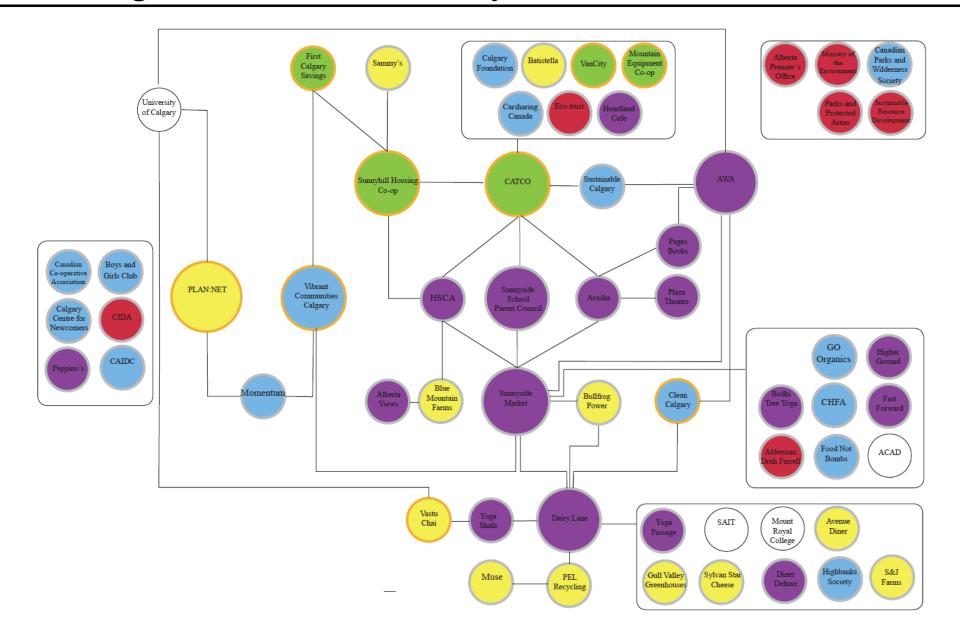




#### Mass Media/ Alternative Media



#### Linkages to Conventional Economy



# Growing the Social Economy

- Alternative Social Spaces
- Hubs, Meeting Places, Events
- Institutional Thickness
- Community Engagement in Non-abstract Activities

- Key individuals
- Bridges to general public & conventional economy
- Linkages to mass/alternative medias

#### Factors influencing SE vibrancy and growth

# Growing the Social Economy

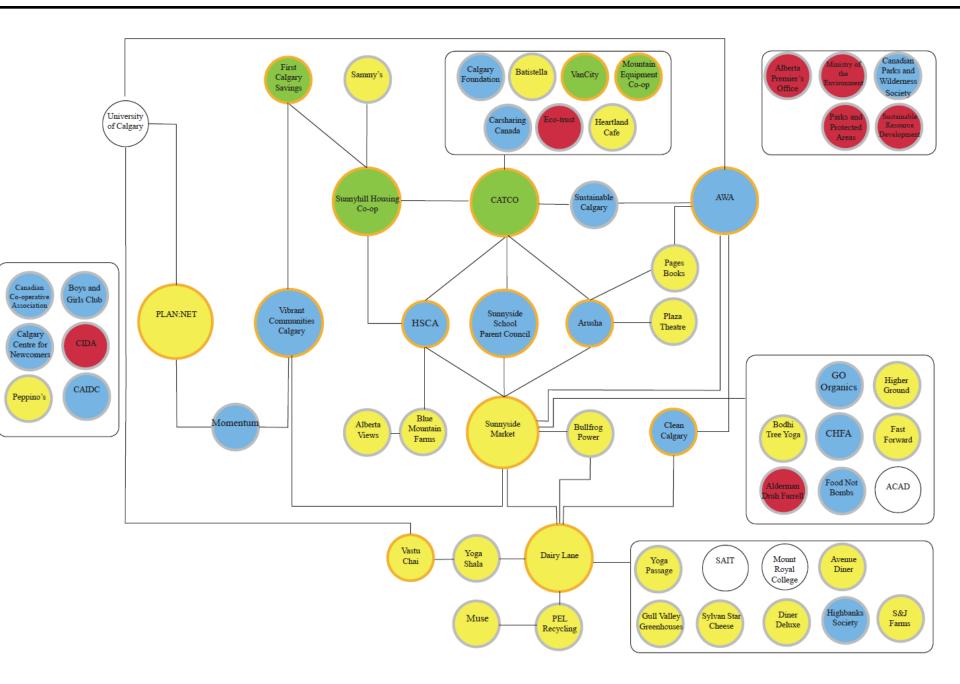
	Rating System
Ideological Hubs	$\sqrt{\sqrt{\sqrt{1}}}$
Experiential/Activating Hubs	$\sqrt{}$
Recreational Hub	$\sqrt{\sqrt{\sqrt{2}}}$
Meeting Places	$\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{$
Public Spaces	$\sqrt{}$
Linkages to government/political power	$\sqrt{}$
Linkages within Social Economy	$\sqrt{\sqrt{\sqrt{2}}}$
Linkages to Conventional Economy	$\sqrt{\sqrt{\sqrt{1}}}$
Linkages to Rural	$\sqrt{\sqrt{\sqrt{1}}}$
Access to Mass Media	$\sqrt{}$
Access to Alternative Media	$\sqrt{\sqrt{\sqrt{1}}}$
Networkers	$\sqrt{}$
Key Individuals	$\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{$
Fun factor	$\sqrt{\sqrt{\sqrt{2}}}$

Evaluating the Transformational Potential of Sunnyside-Hillhurst

# Mapping – tensions

Private Enterprise as Social Enterprise





### Characterizing SEs

Small Private Enterprises are often:

- Small scale distribute wealth and power
- Local
- Place-based
- Not capitalists
- Compensated proportionately to work

#### Do Small Private Enterprises Fit In?

### **Characterizing SEs**

	Social/ Environmental mission	Market activity	Accountability	Surplus re- investment	Democratic governance
Sunnyside Market	$\checkmark$	$\checkmark$	V	$\checkmark$	
AWA	$\checkmark$		$\checkmark$	$\checkmark$	ν
CATCO	$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$
Dairy Lane	$\checkmark$		$\checkmark$		
PLAN:NET	$\checkmark$	$\checkmark$	√	√	
Sunnyhill Housing Co-op	√	√	√	√	$\checkmark$
Vibrant Communities Calgary	√		$\checkmark$	√	$\checkmark$

Do Small Private Enterprises Fit In?

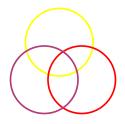
### Characterizing SE

- Informally Non-Hierarchical
- Master-Apprentice Relationships
- Informally Profit-sharing
- Transient Employees esp. in Calgary
- Small enterprise owners must prepare for retirement

Do Small Private Enterprises Fit In?

### Defining Social Enterprise

- 1. Explicitly stated social and/or environmental mission
- 2. Engagement in trade-related market activity
- 3. Contributes democracy to the market economy (distributes power)
- 4. Does not appropriate the value created by the work of others (distributes wealth)
- 5. Accountability to a defined constituency

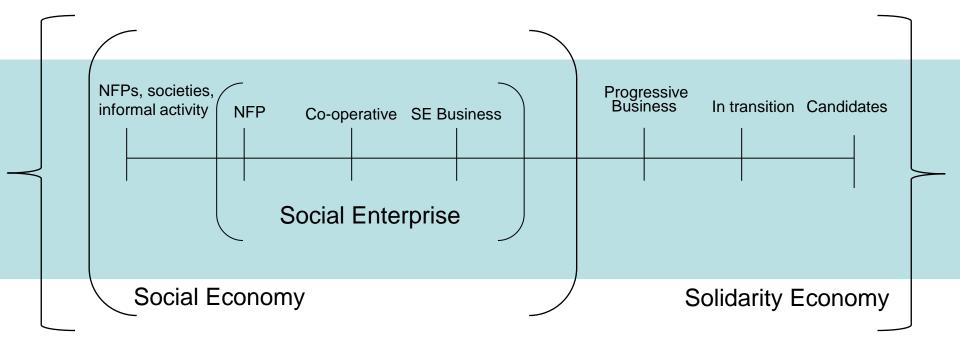


### Characterizing SE

			S/E Progressive Infrastructur e		Α	ctivit	Y	Ethos					
	Financial	Decision- Making		Green	Social	Radical	Reformative	Financial	Decision -making	Commitment	Links to the community	Does not emphasize profit/growth	Consideration for internal/ external communities
Sunnyside Market	JJ		√√ (E)	<i>JJJJ</i>	JJJ	JJJJ	JJJJ	JJJ	JJJJ	<i>\\\\</i>	1111	JJJJJ	
Sunnyhill Co-op	JJJJJ	11111	√ (S)	x	<i>\\\\</i>	JJJJ		DNA	111	<i>\\\</i>	1111	JJJJJ	
САТСО	JJJJJ	JJJJJ	V	JJJJ	JJJ	JJJ	1111	DNA	<i>\\\\</i>	JJJJ	JJJ	1111	
Dairy Lane	<i>\\</i>		√(E)	JJJJ	JJJ	JJJJ		JJJ	<i>\\\</i>	JJJJ	JJJ	<i>JJJJJ</i>	
PLAN:NET	JJJJJ			JJJJ					JJJ			JJJJJ	
Vibrant Communitie s	JJJ				JJJJ		<i>JJJJ</i>	DNA		JJJJ		JJJJJ	
Parent Council	JJJJJ				<i>\\\</i>			J		JJJJ	1111	JJJJJ	
AWA	<i>JJJJJ</i>		√√ (heritage)	JJJJJ	JJJ			DNA	JJJ	<i>\\\\</i>	<i>\\</i>	JJJJJ	

Finding a comprehensive way to describe social enterprise

### Characterizing SE



## Conclusion and Next Steps

- There is a network of individuals with social values in Sunnyside-Hillhurst
- This is spread out among all three sectors
- Different Facilitators for Supporting/Growing the Network
- Applications:
- Social Economy Buildings
- Best Practices
- Furthering a Social Movement





Methodology

# **Social Enterprise Indicators**

- Living Wage Fair Wage Ratios Social Profit Re-investment **Profit Sharing** No Shareholders Social Shareholding Contract Small-/Medium-Sized
- **Democratic Structure**
- Fair trade
- De-materialization/Up-cycling
- Social procurement
- Local Procurement
- **Cleaner Production**
- **Community Hub/Connector**

# **Social Enterprise Indicators**

Living Wage Fair Wage Ratios Social Profit Re-investment **Profit Sharing** No Shareholders Social Shareholding Contract De-materialization/Up-cycling

**Democratic Structure** Fair trade Social procurement Local Procurement **Cleaner Production** Small-/Medium-Sized **Community Hub/Connector** 

	Living	Fair	Social	Profit	Shareh	Democr	Fair	Social	Local	Cleaner	Green	De-	Community	Not	Networker
	Wage	Wage	Profit Re-	shari	older-	atic	Trade	procurem	procurem	producti	infrastructu	materialization	Accountability	Profit/	
		ratios	investment	ng	free	structur		ent	ent	on	re	/ Up-cycling		Growth-	
						е								oriented	
Sunnyside	х	х		Х	х	i	Х	х	Х	Х	х		х	х	Х
Market															
PLAN:NET	х	х	Х	х	Х	i			х				х	х	
Parents			Х		Х	Х		Х	Х				х	Х	Х
Council															
Vibrant	х	х	Х		Х	Х		Х	Х				х	Х	
Communiti															
es															
AWA	х	х	Х		Х										х
CATCO	х	Х	Х		Х	Х									
Sunnyhill	х	Х	Х		Х	Х		Х	Х				XN		Х
Dairy Lane	Х	Х	Х	Х	Х										

# 1. Defining Social Enterprise

	The social	In its statute and code	It gives priority	Its activities are based
	economy	of conduct, it	to people and	on principles of
	enterprise is	establishes a	work over capital	participation,
	autonomous of	democratic decision-	in the	empowerment, and
	the State	making process that	distribution of	individual and collective
		implies the necessary	revenue and	responsibility
		participation of users	surplus	
		and workers		
Sunnyside Market	Х		x	Х
AWA	X	Х	x	Х
CATCO	Х	Х	x	Х
PLAN:NET	X		x	Х
Sunnyhill Housing	Х	Х	X	Х
Dairy Lane	X		X	Х
Vibrant Communities	Х	Х	Х	Х
Parent Council	Х		x	Х